

A PERSONAL FINANCE *for PhDs* Workshop

Title: Decipher and Negotiate Your Grad School Funding Offer [Part 2 of *Set Yourself Up for Financial Success in Graduate School*]

Description: You've received a funded offer of admission to a graduate program—congratulations! But exactly how far will that funding go? This workshop equips you to successfully interpret your offer letters and ask the necessary follow-up questions, including negotiating the offer. Finally, you will be equipped to evaluate whether the offered stipend can sufficiently support you in that city.

Audience: Prospective domestic graduate students who expect to receive a stipend, e.g., college seniors, postbacs

Timing: January to February

Length: 1 hour

Format: Live in person or remote

Cost: Speaking fee of \$2,500 for up to 50 participants; travel costs are additional

Outcomes: Participants will receive tools to help them fully understand their funded offers of admission to graduate school, learn the best practices for negotiating offers, and investigate the cost of living in their top-choice cities.

University-Specific Tailoring: None

Pre-Seminar Audience Prep: None

Start of Seminar Assessment: How well do you understand your offer(s) of admission in the context of the local cost of living? Will you attempt to negotiate your funding?

Outline (Q&A Throughout)	Peer Interaction	PFforPhDs Tool	External Tool Rec	Solo Work	Decision Prompt	PFforPhDs Example	Content Rec
How to read an offer letter	L	S					
How to negotiate your stipend and/or benefits		W, N	✓			✓	B
Draft a budget		S	✓			✓	B

Peer Interaction (P: Real-Time Anonymous Poll, D: Small Group Discussion, L: Large Group Discussion); PFforPhDs Tool (W: Worksheet, S: Spreadsheet, N: Notes Page); External Tool Recommendation; Time for Solo Work; Decision or Next Steps Prompt; PFforPhDs Example (from the Podcast); Content Recommendation (B: Book, P: Podcast, W: Website, O: Other)

End of Seminar Assessment: How well do you understand your offer(s) of admission in the context of the local cost of living? Will you attempt to negotiate your funding?